























# California, FOB Pricing Winter 2010

## About OneVine Wine Co.

From Vine to Market, OneVine is a source for premium wine. OneVine is a collaborative network of small estate vineyards stretching from Santa Barbara to Columbia Valley. We are growers, vineyard managers, farmers, winemakers, and marketers who care about sustainable vines and fine wines. Our deep relationships combined with an integrated and multi-faceted approach to farming, winemaking, and marketing is our competitive advantage in the dynamic world of wine. Through our farm direct distribution model, OneVine connects quality vines, like-minded producers, and discriminating clientele with honest wine. We look forward to serving you.

#### Our vineyards are:

Sustainable, organic, LIVE, and/or biodynamic
Limiting yields
Privately owned and family farmed with integrity

#### Our wines:

Limit chemical intervention

Embrace natural, traditional practices

Are classic, elegant, honest and distinct

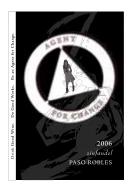
Tend toward fruit/acid balance

#### Our vision is:

Connect with clients who value small farms and biodiversity
Build Community and celebration
Share our abundance



## Agent for Change



Agent for Change Wines is a portfolio of négociant wines produced to create awareness and raise funds for worthy causes. By drinking charitably, Agent for Change Wines donates a portion of the proceeds (50% in 2006) to worthy non-profit organizations. The first vintage is donating proceeds to healthcare outreach/clinical care for vineyard workers. Inquire about partnership opportunities to produce a wine for a worthy charity. Drink Good Wine. Do Good Works. Be an Agent for Change. www.agentforchangewines.com

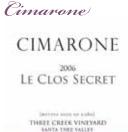
Item Code	Winery	Place of Origin	Vintage/Varietal	Bottle	Case	Prod.
ACZN06	Agent for Change	Paso Robles	2006 Zinfandel	\$7.25	\$87.00	120

### Bernard Machado



In the Laurelwood soils of the Chehalem Mountains in the Willamette Valley overlooking Newberg, La Cantera Vineyard's own-rooted 20-year-old Pommard and Wädenswil clones of Pinot Noir are the essence of each vintage of Bernard-Machado La Cantera Vineyard Pinot Noir.

Item Code	Winery	Place of Origin	Vintage/Varietal	Bottle	Case	Prod.
BMPN00	Bernard Machado	Willamette Valley - La Cantera	2000 Pinot Noir	\$11.00	\$132.00	400
BMPN06	Bernard Machado	Willamette Valley - La Cantera	2006 Pinot Noir	\$18.00	\$216.00	400







CIMARONE is the hottest new boutique estate winery in Santa Barbara County. It's located in Happy Canyon, which is recognized for award-winning Bordeaux varietals and Syrah. In November 2009 Happy Canyon was awarded an AVA status. Wines are made by Doug Margerum.

Item Code	Winery	Place of Origin	Vintage/Varietal	Bottle	Case	Prod.
3CVB08	Cimarone 'Bank'	Happy Canyon	2008 Cabernet Blend	\$11.00	\$132.00	300
3CBSY08	Cimarone	Happy Canyon	2008 Syrah	\$11.00	\$132.00	550
LCS06	Cimarone 'Le Clos Secret'*	Happy Canyon	2006 Cabernet Blend	\$18.00	\$216.00	200
LCS06	Cimarone 'Le Clos Secret'*	Happy Canyon	2006 Cabernet Blend	\$18.00	\$216.00	150
GPSA07	Cimarone 'Gran Premio'*	Happy Canyon	2007 Sangiovese	\$18.00	\$216.00	150

<sup>\* 6</sup> Pack





Established in 2005 Demetria Estate is a family owned winery. Our goal is to produce wines of distinction and character rivaling those of the world's greatest estates. Demetria Estate includes two separate portfolios of wines, both capturing the singularity of the vineyards and the region from which they originated. The offerings comprise of varietally honest manifestations of pinot noir, chardonnay, pinot gris and pinot blanc farmed sustainably in the Santa Rita Hills appellation of Santa Barbara County. We also farm biodynamically our Rhone-based wines of consequence and environmental merit.

Item Code	Winery	Place of Origin	Vintage/Varietal(s)	Bottle	Case	Prod.
DMCH08	Demetria	Sta. Rita Hills	2008 Chardonnay	\$15.00	\$180.00	775
DMPN07	Demetria	Sta. Rita Hills	2007 Pinot Noir	\$21.00	\$252.00	1650
DMCSPN06	Demetria 6 pk	Sta. Rita Hills	2006 Pinot Noir Cuvee Sandra	\$30.00	\$180.00	600
DMPP07	Demetria	Santa Ynez Valley	2007 Cuvee Papou White Rhone	\$15.00	\$180.00	480
DMCC06	Demetria	Santa Ynez Valley	2006 Grenache Blend Cuvee Constantine	\$21.00	\$252.00	345
DMNS06	Demetria	Santa Ynez Valley	2006 North Slope Syrah	\$20.00	\$240.00	340

## M by Martellotto



Old is new again. M by Martellotto delivers an old world sensibility, a respect for quality, and an enduring vision for honest wine. Through a unique collaboration of sustainable grape growers, craft winemakers, and a reliable merchant, our goal is to share with you not only a wine, but also an intimate experience of place. Careful site selection, a natural approach to winemaking, and a deft blending confer wines of consequence.

Item Code	Winery	Place of Origin	Vintage/Varietal(s)	Bottle	Case	Prod.
MMPN07	M by Martellotto	Willamette Valley	2007 Pinot Noir	\$12.50	\$150.00	775
MMCS07	M by Martellotto	Napa Valley	2007 Cabernet Sauvignon	\$20.00	\$240.00	420





For generations, our family in Alberobello, Italy has fermented grapes from vineyards that surround our traditional, limestone homes, called *trulli*. Nonno brought this skill to America and continued the winemaking custom from his New York basement. Today, our desire to share *la buona tavola* with family and friends extends to you through our artisanal wines. With one foot in the old world and one foot in the new world, Martellotto wines seek to offer authentic fruit expression through a balanced approach, moderate alcohol and extract, and a measured amount of oak. *Alla Salute!* www.martellotto.com

Item Code	Winery	Place of Origin	Vintage/Varietal(s)	Bottle	Case	Prod.
MACH09	Martellotto April '10	Sta. Rita Hills - Gaia Vineyard	2009 Chardonnay	\$12.00	\$144.00	300
MAPN05	Martellotto LIMITED	Sta. Rita Hills - Gaia Vineyard	2005 Pinot Noir	\$18.00	\$216.00	204
MAPN06	Martellotto ALLOCATED	Sta. Rita Hills - Gaia Vineyard	2006 Pinot Noir	\$18.00	\$216.00	116
MACS06	Martellotto	Paso Robles	2006 Cabernet Sauvignon	\$8.50	\$102.00	1000
MACSRE06	Martellotto	Paso Robles	2006 Cabernet Sauvignon Reserve	\$13.00	\$156.00	500
MAGSM06	Martellotto	Sta. Ynez Valley	2006 Grenache, Syrah, Mouv.	\$15.00	\$180.00	225

#### Piro Piro Piccolo



Piro Piro Piccolo is a white wine project from quality coastal vineyards in California, Oregon and Washington. Piro Piro Piccolo is Italian for the indigenous coastal sandpiper. Just say the name and you'll understand why we call these wines, "White wines that make you smile!" www.piccolowines.com

Item Code	Winery	Place of Origin	Vintage/Varietal	Bottle	Case	Prod.
PPCH09	Piro Piro Piccolo*	Sta. Barbara - Gaia Vineyard	2009 Chardonnay	\$10.00	\$120.00	400
PPPG07	Piro Piro Piccolo	Sta. Barbara - Gaia Vineyard	2007 Pinot Grigio	\$10.00	\$120.00	400

\*March 2010

#### Pura Vida



If you've traveled in Central America, you've been entranced by a lifestyle referred to as pura vida. Here, we offer honest wine at a real value that will leave your customers crying with delight. Disfruta la Pura Vida!

While wildly whizzing through life, art and wine and love provide moments to quietly reflect, simply enjoy, and slow down. This world intends to bring peace and happiness, and these are sentiments we offer to you in this lyrical bottle Pinot Blanc. Slowly aged in French oak, lees stirred in the traditional manner, Pura Vida is for those who relish this life.

Item Code	Winery	Place of Origin	Vintage/Varietal(s)	Bottle	Case	Prod.
PVPB07	Pura Vida	Sta. Rita Hills	2007 Pinot Blanc	\$12.50	\$150.00	224

#### Robinson Reserve



The Robinson vineyard, located in the west hills of the lush Willamette Valley, produces small quantities of premium Pinot Noir and Chardonnay. The intensely flavored fruit is smooth and sophisticated, unique to Robinson Reserve.

Item Code	Winery	Place of Origin	Vintage/Varietal(s)	Bottle	Case	Prod.
RRCH07	Robinson Reserve	Willamette Valley	2007 Chardonnay	\$15.00	\$180.00	400
RRPN06	Robinson Reserve	Willamette Valley	2006 Pinot Noir	\$17.00	\$204.00	400

#### Secret

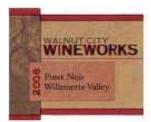


We all know wine is a unique beverage in human history. The beguiling beauty of wine lies at the intersection of art, science, philosophy, terroir, dreams, memories, and reflections. All of this experience rest in a glass. Resist the temptation to categorize and judge, and just enjoy an honest wine. What, where, when, how and why may not be as important as silently sipping. *Revel in our little secret*.

be not in judgment, sip and savor. some things are left better unsaid. embrace silence for if you do not come detached contemplation reveals a universal secret.

Item Code	Winery	Place of Origin	Vintage/Varietal(s)	Bottle	Case	Prod.
SECT07	Secret	??	??	\$12.00	\$144.00	112

## Walnut City Wine Works



Walnut City WineWorks winemakers understand and appreciate the allure, nuances and vitality of Pinot Noir. From their down-to-earth working winery they produce high-quality wines from grapes planted and nurtured in North America's premier Pinot Noir appellation, the Willamette Valley in Oregon. The principals have over two decades of experience in Willamette Valley viticulture and winemaking—through a grapevine nursery, vineyard management of more than 200 acres, growing fruit, and producing world-class Pinot Noir wines. Through practiced and meticulous stewardship in the vineyard, careful attention to yield, and minimalist winemaking practices, they achieve complex, fruit-driven wines with complementary oak profiles. The signature vineyard sits above an abandoned rock quarry ("la cantera") in Oregon's Chehalem Mountains. www.walnutcitywineworks.com

Item Code	Winery	Place of Origin	Vintage/Varietal(s)	Bottle	Case	Prod.
WCPG07	Walnut City WineWorks	Willamette Valley	2007 Pinot Gris	\$8.50	\$102.00	3,000
WCVN08	Walnut City WineWorks	Columbia Valley	2008 Viognier	\$11.00	\$132.00	500
WCPN08	Walnut City WineWorks	Willamette Valley	2008 Pinot Noir	\$10.50	\$126.00	3,000
WCPN06R	Walnut City WineWorks	Willamette Valley	2006 Res. Pinot Noir	\$13.50	\$168.00	1,500
WCVN06H	Walnut City WineWorks 375ml	Willamette Valley	2006 Viognier	\$5.50	\$66.00	150
WCLHVN06H	Walnut City WineWorks 375ml 6pk	Willamette Valley	2006 Viognier (Late Harvest)	\$10.00	\$60.00	150

## Wooden Ships Wines Imports

Wooden Ships Wines is a boutique importer of fine wines based in Long Island, NY. Over the past ten years, the Petralia family have connected with quality minded, family estate wineries from around the world. We are pleased to offer their fine wines to our clients.

Item Code	Winery	Place of Origin	Vintage/Varietal(s)	Bottle	Case
CDCH08	Casa Donoso	Chile	2008 Chardonnay	\$6.50	\$78.00
EVCM07	Evolucion	Chile	2007 Carmenere	\$5.00	\$60.00
LAMA05	Las Acequias	Argentina	2005 Malbec	\$8.00	\$96.00
LATO09	Las Acequias	Argentina	2009 Torrontes	\$5.50	\$66.00
CCPRNV	Clara C Prosecco	Prosecco	NV Prosecco	\$6.25	\$75.00
CCPRNVSPLIT	Clara C Prosecco 24x187ml	Prosecco	NV Prosecco	\$2.75	\$66.00

SBRB09	Sweet Baby	Piemonte	2009 Brachetto	\$5.00	\$60.00
SBWB09	Sweet Baby	Piemonte	2009 Moscato	\$5.00	\$60.00
CMMN06	Colle Maggio Bronze Medal Vinitaly '08	Abruzzo	2006 Montepulciano d'Abruzzo	\$8.50	\$102.00
CVSG08	Conte Vistarino	Oltrepo Pavese	2008 Croatina	\$9.00	\$108.00
BEPG08	Bellaria 'Postilla'	Sicilia	2008 Grecanico	\$4.50	\$54.00
GBBB07	Gomba Boschetti	Alba	2007 Barbera Trafiliri	\$10.00	\$120.00
GBNB07	Gomba Boschetti	Alba	2007 Nebbiolo	\$10.00	\$120.00
GBBA04	Gomba Boschetti 6pk	Alba	2004 Barolo	\$26.00	\$156.00
MCAC06	Montecariano 6pk	San Pietro in Cariano	2006 Corvina, Rondinella	\$36.00	\$216.00
MMCT08	Monte Maria	Tuscany	2008 Chianti	\$4.00	\$48.00
MMCTR05	Monte Maria	Tuscany	2005 Chianti Riserva	\$7.50	\$90.00
MMCS08	Monte Maria	Veneto	2008 Cabernet Sauvignon	\$4.00	\$48.00
MMME08	Monte Maria	Veneto	2008 Merlot	\$4.00	\$48.00
MMPG09	Monte Maria	Veneto	2009 Pinot Grigio	\$4.00	\$48.00
MMMO08	Monte Maria	Abruzzo	2008 Montepulciano d'Abruzzo	\$4.00	\$48.00
MMCH09	Monte Maria	Veneto	2009 Chardonnay	\$4.00	\$48.00

#### Inquire about Private Wine Labeling

As a consortium of winemakers and wineries, One Vine Wine Co. proudly offers winemaking services for restaurant groups, hotels and resorts, private clubs, wine clubs, retail stores, celebrities, and charitable organizations (Agent for Change). A private label provides the client with control over the sales and distribution of the wine. This allows more price elasticity and the ability to offer a distinctive wine. Our clients have used a private wine label as a successful marketing tool for their business. Minimum production run is 1,344 bottles/2pallets per bottling and clients must provide artwork and labels.

